

Drive Away Happy Key

1. To know what type of vehicle is best for you, it is important to consider your needs, wants, and:

- Driving style
- Local roads
- Budget**

2. Do you need to make a down payment when purchasing a car?:

- Usually no, but the more you save for a down payment, the less you have to borrow**
- You can make a down payment of less than 20% if you purchase PMI
- Yes

3. A benefit of leasing a vehicle is:

- You may be able to get a lower monthly payment**
- It is easy to get out of a lease if the arrangement doesn't suit your needs
- In most cases you don't need a good credit history to lease

4. The advantages of buying a new vehicle rather than a used one include:

- The manufacturer's warranty covers many repair costs**
- The vehicle maintains all of its value
- Insurance premiums tend to be very low

5. To obtain the best deal on vehicle financing, it is most important to:

- Use dealer financing
- Have a good credit score**
- Have a down payment of at least 20%

6. Zero-percent financing:

- Works to your advantage because of the very low monthly payments
- Is usually only an option for those with excellent credit**
- Saves you money on fees and insurance

7. When you go to the dealership to buy your car, it is a good idea to:

- Bring your credit report with you
- Try to negotiate with the salesperson**
- Go alone

8. In general, if you are selling your old car, you can get the highest price if you:

- Trade it in to the dealer
- Have a neutral third-party sell it for you
- Sell it yourself**

9. What law gives you the right to know the terms of a loan?:

- Consumer Leasing Act
- Truth in Lending Act**
- Lending Disclosure Act

10. Lemon laws:

- Apply to cars that have been repaired for the same defect(s) multiple times**
- Protect you against unfair financing deals
- Cannot override the warranty in your purchase contract